

# General Insurance Management

**Muscat, 2-3 November 2014**

9.30 a.m. - 5.00 p.m.

## Program

**Risk Transfer Mechanism**

**Underwriting Policy**

**Claims Features**

**Capital at Risk**

**Economic and Financial Analysis**

**Insurer's Management Control System**

**Reinsurance Policy**

**Insurer's IT System Design**

**Business Modeling**

## About the Workshop

Cover the main topics towards non-life insurance management in a practical perspective, from the technical to the economic and financial aspects:

- Identify the risks of an insurer and the corresponding capital needs
- Characterize the risk level of insurer's different products
- Understand the main features of claims management
- Manage the underwriting principles
- Comparing assets with liabilities
- Interpret the accounts of key ratios of an insurer
- Understand the main methodology of the reinsurance plan design
- Identifying key factors on the design of the IT system

The workshop will have 12 hours with a strong practical component and a permanent tutorship.

## Who Shall Attend

Anyone who wants to have a broader understanding of general insurance management: managers, technicians, accounts, audits and controllers, actuaries, risk managers, and other professionals interested in general insurance management. No specific background is required.

## Language

The workshop will be held in English.

## Speaker



The workshop will be held by Luís Portugal Partner and Managing Director of ACTUARIAL Group. He is specialized in conducting professional work to insurers. He is also Lecturer on the University of Barcelona and the Academy of Economic Studies of Bucharest. Luís Portugal was CEO of two

insurance companies, director of the Portuguese Association of Insurers and Chairman of the Portuguese Institute of Actuaries. From a vast serving experience on more than Forty Insurers as an Senior Consultant and as Appointed, Consulting and Audit Actuary, he extracted his professional experience in a book on General Insurance Management (to be translated to English).

Luís Portugal  
Actuary, FRM, Financial Engineer  
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## Enrolment

Enrolments may be done at [www.actuarial.ae/go](http://www.actuarial.ae/go).

The registration fee is of 1,300 USD per person.

Payments shall be made by bank transfer once received the invoice.

Cancellations of registrations are accepted without charge if written notification is received until the 20th of October.

Cancellations received after that date will allow the ACTUARIAL Group to charge the total amount of the registration.

## Workshop Location

**Grand Hyatt Muscat**, Shatti Al Qurum Diplomatic District, Sultanate of Oman.

## Included

The price includes the participation in the workshop, copies from the presented slides, coffee-breaks and lunch in the hotel.

## About ACTUARIAL Group

Actuarial Group Dubai is a subsidiary office of Actuarial Grupo (Lisbon, Portugal) inherited the same line of businesses related to insurance industry (Insurance and Actuarial Consulting, Insurance and Actuarial Software and Training). ACTUARIAL Group has the DGERT certification, the Portuguese certifier entity on education quality.

This event is a joint venture of ACTUARIAL Group Dubai and the Lisbon office.

This workshop on General Insurance Management is also available as private in-house event. Contact us for this alternative: [infoDubai@actuarial.pt](mailto:infoDubai@actuarial.pt), [www.actuarial.ae](http://www.actuarial.ae).